



DEVELOPMENT OFFICER

OVERVIEW

Do you have a knack for connecting with people and building new relationships? Do you have a heart for evangelization and youth ministry in Canada? Do you desire to share this mission with others and invite them to partner in this important work? NET is looking for you!

We're seeking a seasoned professional, passionate and experienced in fundraising, to invite people into a mission that transforms lives. You will expand relationships with existing donors, as well engage and steward new donors so that thousands of youth can experience the Gospel message. It will also be your responsibility to execute a number of fundraising initiatives, in collaboration with the entire development team.

WHO WE ARE

NET is a leading youth ministry organization in Canada and our mission is simple: bring youth to Christ. Many young people lose their faith by the time they finish high school. NET sends teams of young adult missionaries to share their faith in schools and churches so that youth may be transformed and re-engaged by their Catholic faith. None of this would be possible without the generosity of our donors. This is where we need you!

WHAT DOES THIS POSITION DO?

- Donor Retention: steward NET's current monthly donors; maintain a portfolio of major donors.
- Donor Acquisition: Identify and engage prospective donors; encourage the opportunity of major and monthly gifts that will greatly impact the evangelization of Canadian youth; increase monthly donor gift level.
- Oversee NET's annual appeal campaigns.
- Assist with fundraising events, materials and special project campaigns.
- Use NET's database with diligence, organization, and attention to detail.
- Work with the Development Team to achieve NET's fundraising goals.
- Cultivate your own team of supporters to reach a goal of raising \$1K/month in funds.

CONTINUE ON OTHER SIDE »»»

DO YOU HAVE WHAT IT TAKES?

Here are a few things we're looking for:

- **You love people and building new relationships.** You are eager and have a knack for connecting with others.
- **You have a heart for mission.** You share our heart for evangelization and young people in Canada, as well the desire to build up the kingdom through your job.
- **You have a genuine desire to invite others to partner in the mission.** Your missionary zeal is contagious. You understand how donors and other supporters are key participants in the New Evangelization and you want to invite others to become co-missionaries through their financial support.
- **You have a high level of professionalism and excellent administration skills.** You are diligent, organized and attentive to detail. You have excellent public relation skills.
- **You are teachable.** You value continual growth. You are interested in expanding your professional skills, particularly regarding donor relations, and you continually seek personal development.
- **You are creative.** You are innovative and open to new ideas.
- **You are a team player.** You are interested in being part of a dynamic team. You can collaborate well with others and are able to give and receive feedback.
- **You take initiative.** While we value teamwork, you are also capable of working independently and being a self-starter.
- **You enjoy writing.** You have a way with words, and your writing skills are higher than average.
- **You are an experienced fundraiser.** Post-secondary education, knowledge of Raiser's Edge, 2-3 years of fundraising experience, business sales or the equivalent will be an asset.

WHAT WE HAVE TO OFFER

- Daily charismatic staff prayer, including daily Mass once a week
- A culture of professionalism, support, and dedication to team building, individual growth and leadership development
- A community of passionate Catholics working towards building the kingdom & growing in holiness
- Being part of a dynamic team working towards maximizing and maintaining NET's resources
- An office in the Nation's Capital

ADDITIONAL INFORMATION

- This is a full-time position
- Position start date is flexible
- Salary commensurate with education and experience

Applicants must provide a cover letter, résumé, and contact information for two additional references. Detailed job description available upon request.

For more information or to submit your application by email, contact Heather at heather@netcanada.ca or at 1-877-521-4426.

